



DECEMBER

Events Calendar

SANTA ANA DISTRICT OFFICE

Serving Orange, Riverside, and San Bernardino Counties

5 Hutton Centre Drive, Santa Ana, CA 92707 714.550.7420

SBA District Website: www.sba.gov/ca/santa

This calendar has four sections: General Events, Government Contracting Events, International Trade Events and Other Federal & Local Government, Trade, and Small Business Organization Events

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Thursday, December 1, 2016 7:30 am to 9:30 am Pre-registration REQUIRED	Data Security – Landscape for Small to Mid-Sized Businesses in Orange County: Cyber threats, asset protection, and reducing legal exposure are just a few of the reasons that data security is critical to risk management for businesses of all sizes heading into 2017. Establishing and implementing a simple yet scalable information security program is vital and attainable for growing companies. Join us to discuss tips, tricks, and traps for making this process manageable and successful. \$50 for non-members, No Cost for members, Register at: http://bit.ly/2gocl83 OCTANe, www.octaneoc.org , 949.330.6565 The Pacific Club, 4110 MacArthur Blvd., Newport Beach, CA 92660
Thursday, December 1, 2016 11:00 am to 1:00 pm Pre-registration REQUIRED	Financial Fitness No Cost , Register at: http://bit.ly/2fl9MJw Coachella Valley Women's Business Center, www.cvwbc.org , 760.345.9200 Palm Desert Public Library, 73300 Fred Waring Drive, Palm Desert, CA 92260

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Thursday, December 1, 2016 6:00 pm to 8:00 pm Pre-registration Recommended	Build It, Achieve It - Tools for Creating Your Vision Board <i>No Cost</i> Inland Empire Women's Business Center, www.iewbc.org , 909.890.2412 Fontana Community Senior Center, 16710 Ceres Avenue, Fontana, CA 92335
Saturday, December 3, 2016 10:00 am to 3:00 pm Pre-registration REQUIRED	QuickBooks Quick Start: An Intensive One-Day Workshop \$60 online registration, Register at: http://bit.ly/2fAumbL Coachella Valley Women's Business Center, www.cvwbc.org , 760.345.9200 Coachella Valley WBC, 77806 Flora Road, Suite A, Palm Desert, CA 92211
Monday, December 5, 2016 1:30 pm to 3:00 pm Pre-registration Recommended	How to Make Tax Deposits & File a Return to Report Your Payroll Taxes <i>No Cost</i> , Register at: http://bit.ly/2eUTwQ2 Orange County SCORE, www.score114.org , 714.550.7369 Fullerton Public Library, 353 West Commonwealth Avenue, Fullerton CA 92832
Monday, December 5, 2016 6:00 pm to 8:00 pm Pre-registration Recommended	ABCs of Starting Your Own Business \$20 for non-Corona Residents, <i>No Cost</i> for Corona Residents Inland Empire Women's Business Center, www.iewbc.org , 909.890.2412 Corona Innovation Center at the Corona Civic Auditorium, 815 West 6 th Street, Suite 145, Corona, CA 92882
Tuesday, December 6, 2016 9:00 am to 11:30 am Pre-registration Recommended	Incorporating Your Small Business <i>No Cost</i> , Register at: http://bit.ly/2escvAl Inland Empire Small Business Development Center, www.iesmallbusiness.com , 909.983.0751 Hesperia Branch Library, Community Room, 9650 7th Avenue, Hesperia, CA 92345
Tuesday, December 6, 2016 1:00 pm to 2:00 pm Pre-registration REQUIRED	Productivity, Saving Money, and Collaboration – Take a Holistic View of Your Team's Workflow Webinar: Get a handle on the major tools available inside Office 365, presented by SBA, Santa Ana District Office and Microsoft <i>No Cost</i> , Register at: http://ow.ly/qhn1305Zcne For more information contact Sheree Coates at sheree.coates@sba.gov

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Tuesday, December 6, 2016 5:30 pm to 7:30 pm Pre-registration Recommended	Public Relations + Social Media= Marketing Success! \$20 if register online at http://bit.ly/2f4GZYF by 12/05, \$25 at the door Coachella Valley Women's Business Center, www.cvwbc.org , 760.345.9200 Indio Workforce Development Center, 44199 Monroe Street, Indio, CA 92201
Tuesday, December 6, 2016 6:00 pm to 8:00 pm Pre-registration Recommended	Open for Business in Chino No Cost , Register at: http://bit.ly/2f5F740 Inland Empire Small Business Development Center, www.iesmallbusiness.com , 909.983.0751 Carolyn Owen Community Center, 2 nd Floor, 13201 Central Avenue, Chino, CA 91710
Tuesday, December 6, 2016 6:00 pm to 8:00 pm Pre-registration REQUIRED	Should You Start a Nonprofit? \$20 Inland Empire Women's Business Center, www.iewbc.org , 909.890.2412 Inland Empire WBC – Riverside Office, 3780 Market Street, Riverside, CA 92501
Tuesday, December 6, 2016 6:00 pm to 9:00 pm Pre-registration Recommended	How to Market Like a Media Machine No Cost , Register at: http://bit.ly/2e1pNGn Orange County SCORE, www.score114.org , 714.550.7369 Garden Grove Community Center, Room B, 11300 Stanford Avenue, Garden Grove, CA 92840
Tuesday, December 6, 2016 6:00 pm to 9:00 pm Pre-registration Recommended	So You Think You Want to Be a Consultant? No Cost , Register at: http://bit.ly/2efHiQI Orange County SCORE, www.score114.org , 714.550.7369 National University, 3390 Harbor Blvd., Costa Mesa, CA 92626
Tuesday, December 6, 2016 6:00 pm to 9:30 pm Pre-registration REQUIRED	Facebook Pages + Email Marketing in Spanish: Dar de alta una pagina de Facebook para recibir likes, Como promover tus Emails con Facebook Ads, Requisitos: Laptop y Cuenta de Constant Contact. No Tablets. No Cost , Register at: http://conta.cc/2fSIIlJ Coachella Valley SCORE, www.scorecv.org , 760.773.6507 For more information contact Armando Ehrenzweig at armando@gogetinmotion.com CV SCORE Office, 43-100 Cook Street, Suite 104, Palm Desert, CA 92211

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Wednesday, December 7, 2016 1:30 pm to 3:00 pm Pre-registration Recommended	How to Make Tax Deposits & File a Return to Report Your Payroll Taxes <i>No Cost</i> , Register at: http://bit.ly/2dPU3AJ Orange County SCORE, www.score114.org , 714.550.7369 Mission Viejo City Hall, Saddleback Room, 200 Civic Center, Mission Viejo, CA 92691
Wednesday, December 7, 2016 2:30 pm to 5:00 pm Pre-registration REQUIRED	Small Business Jump-Start \$10, Register at: http://bit.ly/2erZuH2 Orange County Small Business Development Center, www.ocsbdc.org , 714.564.5200 Norman P. Murray Center, Jacaranda B, 24932 Veterans Way, Mission Viejo, Ca 92692
Wednesday, December 7, 2016 6:00 pm to 9:00 pm Pre-registration Recommended	Costing, Pricing & Breakeven <i>No Cost</i> , Register at: http://bit.ly/2dPU3AJ Orange County SCORE, www.score114.org , 714.550.7369 Orange County Hispanic Chamber of Commerce, 2130 East 4 th Street, #180, Santa Ana, CA 92705
Thursday, December 8, 2016 11:00 am to 1:00 pm Pre-registration Recommended	WEBINAR-Content Curation-Enhancing Your Website \$15 if register online by 12/07 Inland Empire SCORE, https://inlandempire.score.org , 951.652.4390 Web link will be given upon registration
Thursday, December 8, 2016 5:30 pm to 7:30 pm Pre-registration Recommended	Customer Service: Your Business Success Skills \$20 if register online at http://bit.ly/2fZRnBP by 12/07, \$25 at the door Coachella Valley Women's Business Center, www.cvwbc.org , 760-345-9200 Indio Workforce Development Center, 44199 Monroe Street, Indio, CA 92201
Friday, December 9, 2016 9:00 am to 11:00 am Pre-registration Recommended	Pricing For Profitability \$15 if register online by 12/08, \$25 at the door Inland Empire SCORE, https://inlandempire.score.org , 951.652.4390 Moreno Valley Conference & Recreation Center, 14075 Frederick Street, Moreno Valley, CA 92553

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Friday, December 9, 2016 9:00 am to 11:00 am Pre-registration Recommended	Social Media Videos-Effective Marketing \$15 if register online by 12/08, \$25 at the door Inland Empire SCORE, https://inlandempire.score.org , 951.652.4390 Corona Chamber of Commerce, 904 East 6 th Street, Corona, CA 92879
Monday, December 12, 2016 6:00 pm to 9:00 pm Pre-registration Recommended	Power of the Inbox-Plus- Key Email Marketing Trends that Produce Results No Cost , \$3.00 Parking for 4 hours, Register at: http://bit.ly/2eKmuSd Orange County SCORE, www.score114.org , 714.550.7369 Chapman University, 549 West Palm, #101, Orange, CA 92868
Monday, December 12, 2016 6:00 pm to 9:00 pm Pre-registration Recommended	Secrets To Buying A Franchise No Cost , Register at: http://bit.ly/2f9SATH Orange County SCORE, www.score114.org , 714.550.7369 Orange Public Library, 407 East Chapman Avenue, Orange, CA 92866
Tuesday, December 13, 2016 9:00 am to 11:00 am Pre-registration Recommended	Understanding Your Financial Statements \$15 if register online by 12/12, \$25 at the door Inland Empire SCORE, https://inlandempire.score.org , 951.652.4390 Redlands City Hall, 35 Cajon Street, Redlands, CA 92373
Tuesday, December 13, 2016 11:00 am to 1:00 pm Pre-registration Recommended	WEBINAR-Working On Your Business \$15 if register online by 12/12 Inland Empire SCORE, https://inlandempire.score.org , 951.652.4390 Web link will be given upon registration
Tuesday, December 13, 2016 3:00 pm to 5:00 pm Pre-registration Recommended	Time Management No Cost Inland Empire Women's Business Center, www.iewbc.org , 909.890.2412 Highgrove Public Library, 530 Center Sreet, Riverside, CA 92507

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Tuesday, December 13, 2016 5:30 pm to 8:30 pm Pre-registration Recommended	Branding & Website Strategy for Your Organization <i>No Cost</i> , Register at: http://bit.ly/2fc2P1M Orange County SCORE, www.score114.org , 714.550.7369 Huntington Beach Central Library, Maddy Room, 7111 Talbert Avenue, Huntington Beach, CA 92648
Tuesday, December 13, 2016 6:00 pm to 7:00 pm Pre-registration REQUIRED	Webinar: Linked In: Are you Linked Out? \$10, register online at: http://bit.ly/2f8vfb1 Coachella Valley Women's Business Center, www.cvwbc.org , 760-345-9200 Online Event
Tuesday, December 13, 2016 6:00 pm to 9:00 pm Pre-registration Recommended	Grow Your Business With Email & Social Media Marketing <i>No Cost</i> , Register at: http://bit.ly/2eOBEFK Orange County SCORE, www.score114.org , 714-550-7369 Rancho Santa Margarita Bell Tower Regional Community Center., 22232 El Paseo, Rancho Santa Margarita, CA 92688
Wednesday, December 14, 2016 5:30 pm to 7:30 pm Pre-registration Recommended	Business Basics: Starting Out Right! \$15 if register online by 12/13, \$20 at the door Coachella Valley Women's Business Center, www.cvwbc.org , 760-345-9200 Coachella Valley WBC, 77806 Flora Road, Suite A, Palm Desert, CA 92211
Wednesday, December 14, 2016 6:00 pm to 8:30 pm Pre-registration Recommended	How to Perfect the Elevator Pitch and Win More Business <i>No Cost</i> , Register at: http://bit.ly/2fc9Akm Orange County SCORE, www.score114.org , 714.550.7369 Yorba Lind Public Library, 18181 Imperial Highway, Yorba Linda, CA 92886
Wednesday, December 14, 2016 6:00 pm to 8:45 pm Pre-registration Recommended	Jumpstart Your Dreams! How to Start a Business in 10 EZ Steps <i>No Cost</i> , Register at: http://bit.ly/2eKKaWD Orange County SCORE, www.score114.org , 714.550.7369 Newport Beach Public Library, Friends Room, 1000 Avocado Avenue, Newport Beach, CA 92660

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Thursday, December 15, 2016 11:00 am to 1:00 pm Pre-registration Recommended	WEBINAR-Online Lending-Changing The Way We Do Business No Cost , need to register online by 12/14 Inland Empire SCORE, https://inlandempire.score.org , 951.652.4390 Web link will be given upon registration
Thursday, December 15, 2016 6:00 pm to 9:00 pm Pre-registration Recommended	Simple Strategies for Event Marketing & Creating Emails that Rock No Cost , Register at: http://bit.ly/2egeNCN Orange County SCORE, www.score114.org , 714.550.7369 La Palma Community Center, Royal Palm Room, 7821 Walker Street, La Palma, CA 90623
Thursday, December 15, 2016 6:00 pm to 9:00 pm Pre-registration Recommended	The Power of the Inbox – Tips & Tricks for Successful Email Marketing No Cost , Register at: http://bit.ly/2egeNCN Orange County SCORE, www.score114.org , 714.550.7369 Fullerton Public Library, 353 West Commonwealth Avenue, Fullerton, CA 92832
Monday, December 19, 2016 10:30 am to 1:30 pm Pre-registration Recommended	The Road to Business Credit! No Cost , Register at: http://bit.ly/2f1nRz6 Orange County SCORE, www.score114.org , 714.550.7369 Webster University, 32 Discovery, #250, Irvine, CA 92618
Thursday, December 22, 2016 10:30 am to 1:30 pm Pre-registration Recommended	Develop a Winning Business Plan No Cost , Register at: http://bit.ly/2eMRweC Orange County SCORE, www.score114.org , 714.550.7369 Fullerton Public Library, 353 West Commonwealth Avenue, Fullerton, CA 92832
Wednesday, December 21, 2016 8:00 am to 9:00 am Pre-registration Recommended	“Murrieta-area Business Roundtable” : The Roundtable brings company owners and local business resources together for an invigorating exchange of information, ideas and insights, meeting every third Wednesday, presented by Inland Empire SCORE and City of Murrieta No Cost , Register at: https://inlandempire.score.org/node/147895 For more information contact Michael Fisher at mfisher682@yahoo.com Inland Empire SCORE, https://inlandempire.score.org , 951.652.4390 Murrieta Innovation Center, 26442 Beckman Court, Murrieta, CA 92562

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Thursday, December 22, 2016 6:00 pm to 9:00 pm Pre-registration Recommended	Common Legal Questions For Businesses <i>No Cost</i> , Register at: http://bit.ly/2fvvLRt Orange County SCORE, www.score114.org , 714-550-7369 Digital Media Center, 1300 South Bristol, Santa Ana, CA 92704
Wednesday, December 28, 2016 1:00 pm to 3:00 pm Pre-registration Recommended	WEBINAR-Online Lending-Changing The Way We Do Business <i>No Cost</i> , need to register online by 12/27 Inland Empire SCORE, https://inlandempire.score.org , 951.652.4390 Web link will be given upon registration

UPCOMING EVENTS

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Thursday, January 12, 2017 6:00 pm to 8:30 pm Pre-registration REQUIRED	The Art and Science of Creating a Successful Business \$25, Register at: http://bit.ly/2e67PiK Orange County Small Business Development Center, www.ocsbdc.org , 714.564.5200 Norman P. Murray Center, Jacaranda B, 24932 Veterans Way, Mission Viejo, Ca 92692

GOVERNMENT CONTRACTING

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Wednesday, December 7, 2016 8:00 am to 9:30 am Pre-registration REQUIRED	Building Teaming Agreements: “Contractor team arrangement” means an arrangement in which two or more companies form a partnership or joint venture to act as its subcontractors under a specified Government contract or acquisition program <i>No Cost</i> , Register at: http://bit.ly/2dB6R2k Procurement Technical Assistance Center (PTAC), www.rccdpc.com , 951.571.6442 PAC RCCD Office of Economic Development, 152 East Sixth Street, Corona, CA 92879

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Wednesday, December 7, 2016 10:00 am to 11:30 am Pre-registration REQUIRED	Marketing to the Federal Government: Market research is conducted by the government to help the government find qualified private sector businesses. Market research is a mandate by the Federal Acquisition (FAR) and is a useful tool for the government to locate small businesses. No Cost , Register at: http://bit.ly/2cO9b4p Procurement Technical Assistance Center (PTAC), www.rccdpc.com , 951.571.6442 PAC RCCD Office of Economic Development, 152 East Sixth Street, Corona, CA 92879
Thursday, December 15, 2016 8:30 am to 10:00 am Pre-registration REQUIRED	8(a) Application Workshop – A business development program created to help small disadvantaged businesses compete in the American economy and access the federal procurement market. No Cost , Register at: http://bit.ly/2fT9Kdn SBA Santa Ana District Office, www.sba.gov/ca/santa , 714.550.7420 The SBA Santa Ana District Office, Training Room, 5 Hutton Centre Drive, Suite 900, Santa Ana, CA 92707
Thursday, December 15, 2016 10:15 am to 11:30 am Pre-registration REQUIRED	HUBZone, and WOSB Application Workshop – The SBA’s HUBZone program helps small businesses in urban and rural communities gain preferential access to federal procurement opportunities. The SBA’s WOSB program is designed to help more women owned small businesses to win federal contracts by providing a level playing field for WOSBs to compete. No Cost , Register at: http://bit.ly/2fT9Kdn The SBA Santa Ana District Office, Training Room, 5 Hutton Centre Drive, Suite 900, Santa Ana, CA 92707
Thursday, December 22, 2016 9:30 am to 11:00 am Pre-registration REQUIRED	8(a), HUBZone, and WOSB Informational Webinar 8(a) – A business development program created to help small disadvantaged businesses compete in the American economy and access the federal procurement market. HUBZone Program - The SBA’s HUBZone program helps small businesses in urban and rural communities gain preferential access to federal procurement opportunities. WOSB Program - The SBA’s WOSB program is designed to help more women owned small businesses to win federal contracts by providing a level playing field for WOSBs to compete. No Cost , Register at: http://bit.ly/2f9XRyk Santa Ana District Office, www.sba.gov/ca/santa , 714.550.7420

INTERNATIONAL TRADE

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
No Events this Month	

OTHER FEDERAL & LOCAL GOVERNMENT, TRADE, AND SMALL BUSINESS ORGANIZATION EVENTS

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Thursday, December 1, 2016 9:00 am to 11:00 am Pre-registration REQUIRED	Vendor Information Day: These sessions are designed to provide prospective vendors information on how to do business with the County and to answer questions regarding the County of Orange purchasing processes. RSVP at: http://olb.ocgov.com/business/vid or 714.871.3100 For more information use this link: http://olb.ocgov.com North Orange County Chamber – Fullerton Chamber of Commerce, www.nocchamber.com County Procurement Office, Building A, 2 nd Floor, Conference Room B, 1300 South Grand Avenue Santa Ana, CA 92705
Thursday, December 1, 2016 11:30 am to 1:00 pm Pre-registration REQUIRED	Lunch with Friends: Networking group to provide a low cost, effective organization in which businesses can build relationships with one another and provide leads. No Cost , Register at: http://bit.ly/2faDPEG Corona Chamber of Commerce, www.mychamber.org , 951.737.3350 Rodrigo's Mexican Grill, 150 West Parkridge Avenue, Corona, CA 92880

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Thursdays, December 1, 8, 15, 22 and 29, 2016 11:30 am to 1:00 pm Pre-registration Recommended	Irvine Builds Businesses Live Webinars – Best Practices for Small Business: The Irvine Chamber offers a robust series of no cost , online webinars to help businesses grow and prosper, explore new markets and strategies and navigate the world of trade and export. Initiated several years ago, these webinars now serve the interests of hundreds of member and non-member businesses every year. Interactive by design, participants are encouraged to ask their questions, share their comments and engage with the facilitator and the speaker(s) during the webinar. No Cost , Register at: http://www.irvineecondev.com/webinars/ Irvine Chamber of Commerce, http://www.irvinebuildsbusinesses.com , 949.660.9112 Contact Pepper Russell, prussell@irvinechamber.com Irvine Chamber of Commerce, 36 Executive Park, Suite 100, Irvine, CA 92614
Saturdays, December 3, 10, 15, 24, and 31, 2016 9:00 am to 12:00 Noon Pre-registration Not Required	Kasual Koffee: Informal opportunity to pitch an idea, network with others, demo a product and complimentary coffee! City of Murrieta, www.murrieta.org , 951-304-2489 For more information contact bizevents@murrieta.org , 951.461.6091 Murrieta Innovation Center, 26442 Beckman Court, Murrieta, CA 92562
Tuesday, December 6, 2016 5:30 pm to 7:30 pm Pre-registration REQUIRED	Emerging Professional After Hours Networking Event: An evening of building valuable business relationships and exchanging leads \$ 20 for non-members, \$10 for members For more information contact Jessica Welch, execasst@irvinechamber.com , 949.660.9112 x 115 Irvine Chamber of Commerce, http://www.irvinebuildsbusinesses.com , 949.660.9112 Twenty Eight Restaurant, 19530 Jamboree Road, Irvine, CA 92612
Wednesday, December 7, 2016 9:00 am to 11:30 pm Pre-registration REQUIRED	How Leaders Become Super Heroes: We will identify the five competencies and behaviors that propel leaders to the Super Hero status, hosted by the City of Corona No Cost , Register at: http://bit.ly/2ekRdXH Corona Chamber of Commerce, www.mychamber.org , 951.737.3350 City of Corona, 400 South Vicentia, Corona, CA 92882

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Wednesday, December 7, 2016 11:30 am to 1:00 pm Pre-registration REQUIRED	Women's Leadership Luncheon: HR-Discover What Business Owners Need to Know to Stay Compliant, presented by Vakita Poindexter and the Corona Chamber \$30 for non-members if pay by 12/02, \$20 for members if pay by 12/02 Register at: http://bit.ly/2eYS5ji Corona Chamber of Commerce, www.mychamber.org , 951.737.3350 The Sizzler, 1461 Rimpau Avenue, Corona, CA 92879
Wednesday, December 14, 2016 11:30 am to 1:00 pm Pre-registration REQUIRED	Networking Opportunity Luncheon: Meet second Wednesday of the month \$45 for non-members, \$25 for members Register at: http://dev.irvinechamber.com/events/details/networkers-luncheon-09-14-2016-5513 Irvine Chamber of Commerce, http://dev.irvinechamber.com/events , 949.660.9112 For more information contact Jessica Welch, execasst@irvinechamber.com , 949.660.9112 x 115 Del Frisco Restaurant, 772 Spectrum Center Drive, Irvine, CA 92618
Thursday, December 15, 2016 1:30 pm to 3:00 pm Pre-registration REQUIRED	California Competes Tax Credit Workshop: The California Competes Tax Credit (CCTC) is an income tax credit available to businesses that want to locate in California or stay and grow in California. Any business can apply for the CCTC and there are no geographic or sector-specific restrictions that impact eligibility. In addition, twenty-five percent of the total credits available each fiscal year are specifically reserved for small businesses. The next application period begins January 2, 2017 and closes January 23, 2017. Go to calcompetes.ca.gov or http://bit.ly/2fiGgLP to apply. No Cost, http://bit.ly/2f7Buga City of Murrieta, www.murrieta.org , 951-304-2489 Murrieta City Hall, Council Chambers, 1 Town Square, Murrieta, CA 92562
Monday, December 19, 2016 9:00 am to 12:00 Noon Pre-registration REQUIRED	Doing Business With the Veteran Affairs (VA) – 4 Steps to Verification & CVE Document Rationale: Third of four sessions for Veteran Owen Business or start up on how to get Verification and Re-Verification with the Veteran Affairs, presented by Southwest Veterans' Business Resource Center No Cost, Register at: http://bit.ly/2dO8BBg For more information contact Albert R. Renteria at arenteria@swvbrc.org Training conducted at 41593 Winchester Road, Suite 112, Temecula, CA 92590

DATE/TIME	EVENT/ORGANIZATION/WEBSITE/TELEPHONE/LOCATION
Monday, December 19, 2016 9:00 am to 12:00 Noon Pre-registration REQUIRED	Doing Business With the Veteran Affairs (VA) – VA Counselors & Procurement Readiness Updated: Final sessions for Veteran Owen Business or start up on how to get Verification and Re-Verification with the Veteran Affairs, presented by Southwest Veterans’ Business Resource Center No Cost, Register at: http://bit.ly/2dO8BBg For more information contact Albert R. Renteria at arenteria@swvbrc.org Training conducted at 41593 Winchester Road, Suite 112, Temecula, CA 92590
Wednesday, December 21, 2016 11:30 am to 1:00 pm Pre-registration REQUIRED	Lunch and Learn at Corona Chamber: Bobby Spiegel shares “The Corona Chamber of Commerce How We Can Help You” with guest speakers Mr. Bo Lowe and Mr. Greg Keel No Cost, Register at: http://bit.ly/2f7Buga Corona Chamber of Commerce, www.mychamber.org , 951.737.3350 Corona CoC, Conference Room, 904 East Sixth Street, Corona, CA 92879
Wednesday, February 15, 2017 9:00 am to 6:00 pm Pre-registration REQUIRED	6th Annual Business Summit – Where Businesses Connect, Secure Contracts, and Create Jobs: To assist Veterans and other small businesses’ owners in meeting directly with State County and Federal business with Buying power. Get your first Major Supplier Sale or Contract, presented by Southwest Veterans’ Business Resource Center No Cost, Register at: http://bit.ly/2espeTI For more information contact Albert R. Renteria at arenteria@swvbrc.org Moreno Valley Conference and Recreation Center, 14075 Frederick Street, Moreno Valley, CA 92553

The U.S. Small Business Administration plays a vital role in enabling America's entrepreneurs to start, grow and succeed. Through our wide array of services - loan guarantees, assistance for small businesses in federal contracting, and business counseling – the SBA has helped millions of individuals start and grow their small businesses. The Santa Ana District monthly Management Training Calendar is one of those services. This calendar provides information on co-sponsored business workshops, expos, and conferences provided by our Resource Partners, other government agencies, local government agencies, and business organizations in the counties of Orange, Riverside and San Bernardino. Events pertaining to the small business community from non-cosponsored events are listed in the section called Other Events. Visit the Santa Ana District Office website at www.sba.gov/ca/santa or to see all that the SBA has to offer small businesses view the national website at www.sba.gov. A list of U.S. Small Business Administration resources is on the next page.

New: SBA's Coachella Valley Satellite Office – 43-100 Cook Street, Suite 104, Palm Desert 92211; Natalie Orta, Sr. Area Manager – natalie.orta@sba.gov

SBA Partners and Small Business Resources:

SCORE “Counselors To America’s Small Business”- Provide FREE one-on-one business mentoring, monthly low-cost pre-business seminars, various workshops, and problem-solving assistance for start-ups and those already in business.

ORANGE COUNTY: 714-550-7369; 5 Hutton Centre Drive, Suite 900, Santa Ana 92707 – www.score114.org
SCORE Women’s Business Site: www.score.org/women
SCORE Women’s Business Blog: <http://womensblog.score.org>
COACHELLA VALLEY: 760-773-6507; 43-100 Cook Street, Suite 104, Palm Desert 92211 – www.scorecv.org
RIVERSIDE COUNTY: 951-652-4390; 11801 Pierce Street, 2nd Floor, Riverside 92505 – www.iescore503.org
SAN BERNARDINO COUNTY: Call your local Chamber of Commerce or <https://inlandempire.score.org> or www.score114.org

Small Business Development Centers (SBDC) – Provide training, consulting and technical assistance in all aspects of small business management. For further information contact the SBDC in your area.

INLAND EMPIRE:
Outreach Center 909-983-5005; 603 North Euclid, Ontario 91762 – www.iesmallbusiness.com
Outreach Center 951-781-2345; 3780 Market Street, Riverside, 92501 – www.iesmallbusiness.com
COACHELLA VALLEY: 760-863-2529; 44-199 Monroe Street, Suite B, Indio, CA 92201 – www.cvsmallbusiness.com
ORANGE COUNTY: 714-564-5200; 2323 North Broadway, Suite 201, Santa Ana 92706 – www.ocsbdc.com
O. C. HISPANIC CHAMBER LAUNCHPAD (OCTANe) 714-953-4289; 2130 East 4th Street, Suite 160, Santa Ana, 92705 – www.ochcc.com
TRITECH 949-330-6565; 65 Enterprise, Aliso Viejo 92656 – www.octaneoc.org
(TECHNOLOGY): 949-734-5635; “The Cove” at UCI, 5141 California Avenue, Suite 200, Irvine 92617
HiTech/HiGrowth Only 951-571-6480; 1650 Spruce Street, Suite 500, Riverside 92507 – www.tritechsbdc.com
Satellite Office: 152 East Sixth Street, Corona 92879 - www.tritechsbdc.com
(Call Riverside office to schedule appointments)

Southern California Veteran Business Outreach Center (VBOC)– Provides entrepreneurial development services: Training, Counseling mentoring, and referrals for eligible veterans owning or considering starting a small business.

Services All of Southern Calif. 760-795-8739; 2075 Las Palmas Drive, Carlsbad 92011 – www.socalvboc.com

Women’s Business Center (WBC) - Provide business counseling, workshops and mentoring events for start-up and existing women-owned business.

COACHELLA VALLEY: 760-345-9200; 77-806 Flora Road, Suite A, Palm Desert 92211 – www.cvwbc.org
INLAND EMPIRE: 909-890-1242; 3780 Market Street, Riverside 92501 – www.iewbc.org
Second Location: 909-890-1242; 1003 Cooley Drive, Suite 109 92324 - www.iewbc.org

SBA Partners and Small Business Resources continued:

California Centers for International Trade Development (CITD) - Provide counseling, financing, and market information for new to export and ready to export companies.

ORANGE COUNTY: 714-564-5415; 2323 North Broadway, Suite 328-3, Santa Ana 92706 – www.OrangeCountycitd.com

RIVERSIDE COUNTY: 951-571-6443; 14745 Riverside Drive, Riverside 92518 – www.citd.org

Procurement Assistance Center (RCCD) – Provides a variety of government contracting services to business, 951-571-6442; 152 Sixth Street, Corona, 92879 - <http://rccdpc.com/>

U.S. Commercial Service – Provide counseling, financing, and market information for new to export and ready to export companies through SCORE, SBA, and the Department of Commerce. For further information call 949-660-1688 – www.trade.gov/cs

On-Line Resources:

SBA's Official Website:

www.sba.gov – General information on SBA programs and services with links to local and outside resources.

Santa Ana District Office's Official website:

www.sba.gov/ca/santa

National SCORE Website:

www.score.org – Information on the SCORE organization and access to online counseling

National SCORE Hispanic Website:

www.score.org/hispanic.html - Information on the SCORE organization and access to online counseling in Spanish

Santa Ana District Small Business Resource Guide:

www.smallbusiness3.com – Guide includes a brief summary of SBA programs and local contact numbers for resources

SBA's programs and services are extended to the public on a nondiscriminatory basis. Reasonable arrangements for person with disabilities will be made, if requested at least two weeks in advance. Contact the U.S. Small Business Administration, Santa Ana District Office at 714-550-7420.